

Organization for an International Geographical Indications Network

# oriGIn Survey 'GI Trends' Panel 2025

Monitoring the major trends affecting, and the sentiment of GIs worldwide through a panel of selected groups

## The oriGIn 'GI Trends' Panel

Since 2022, oriGln monitors once a year the major trends affecting, and the sentiment of, GIs worldwide through a survey sent to some 25-30 GI associations selected with the objective to ensure a wide spectrum of turnover and export figures as well as global representation.

The GI Panel's composition slightly changes annually.

This initiative has the objective to strengthen the common identity of GIs worldwide as well as support the voice of GIs advocacy campaigns vis-à-vis policymakers.





# Methodology

The oriGIn survey contains 5 core questions on economic trends and expectations plus 5 to 10 additional questions, formulated every year around a specific **'trend topic'**.

The responses collected reflect data from 2024 as well as the economic sentiment in early 2025.

2025 trend topic: **GIs and Tourism**. The objectives are to analyze the role GIs have played in attracting tourists and developing tourism infrastructures over the last 10 years, as well as how tourism can be a marketing leverage for GIs.

### 2025 Survey Overview

The **2025 Panel** includes **28 associations,** representing GIs of **different economic sizes and sectors** (agricultural, wines, spirits and crafts), from **17 countries** across **5 continents.** Compared to 2024, 25 out 28 GIs remained in the Panel / 3 have been replaced.

Together with GIs among the **most relevant worldwide in terms of turnover and export,** the panel also surveys some small GIs crucial for the socio-economic life of their communities.

The objective is to provide a wide range of GI experiences, reflecting the existing variety at the global level (20.000 estimated recognized GIs internationally).



2025	Panel



	GI Group (in alphabetical order)
	Corporación Habanos S.A.
	Council of Tokaj Wine Communities
	Federación Nacional Cafeteros de Colombia
	Federation of the Swiss Watch Industry FH
	Hangzhou West Lake Longjing Tea Co., Ltd
	Idaho Potato Commission
2025 Panel	Instituto dos Vinhos do Douro e do Porto, IP (IVDP)
	Interprofession du Gruyère
	Irish Whiskey Association
	Kanalani Ohana Farm (Kona Coffee)
	Mornington Peninsula Vignerons Association Inc
	Napa Valley Vintners
	SA Rooibos Council
	Scotch Whisky Association

Country

Cuba

Hungary

Colombia

China

Portugal

Ireland

Australia

South Africa

USA

USA

UK

Switzerland

USA

Switzerland



# 2025 Results





# Aggregate turnover (at production level, in EUR) & export (2024 data compared with 2023 and 2022)

 Aggregate turnover and export values

 ■ 2022 (21 GIs)
 ■ 2023 (28 GIs)
 ■ 2024 (28 GIs)





# Aggregate export value (in EUR) (2024 data compared with 2023 and 2022)



# Workforce 2024 data compared with 2023 and 2022



**Direct Jobs** 



# The overall geographical area (2024 data)

# 928.927 km<sup>2</sup> (area)

Trends affecting, and sentiment of, GIs worldwide

Compared to 2023, in 2024 the overall sale value of the GI you represent has:

Trend

Overall, in 2024 the sales performance reflects resilience. The majority (75%) demonstrated again strong adaptability, maintaining or increasing sales.

However, 25% experienced a decrease, likely due to a challenging market environment (production costs, uncertainty related to geopolitics and tariffs).

#### 2024 GI sector sales performance



Compared to 2023, in 2024 the production costs within your GI value chain have:

Trend

In 2024, production costs continued to increase (due probably to the presenting effect of inflation).

This remains a challenge for businesses which need to balance rising production costs with profitability.

#### **2024 production costs**



Compared to 2023, in 2024 the overall workforce within your GI value chain has:

Trend

In 2024, workforce levels among the interviewed GI groups showed mostly stability. The 89% of GIs maintained or increased their workforce, and only 11% reported a decrease.

This overall resilience, in spite of a challenging economic scenario, shows the sector's long-term commitment to preserving employment and maintaining its social impact in the area of origin.



#### 2024 Workforce

Compared to 2024, investments in promotion – by both the GI group and its members – in 2025 are expected to:

In 2024, investment in promotion remained stable for half of the GIs (50%), while 39% increased their efforts, demonstrating a proactive approach to market positioning despite economic pressures.

Only 11% reported a decrease, indicating that most GIs continue to view promotion as a strategic priority and the GI sector long term approach.



#### 16

#### <u>Question:</u>

From the point of view of the GI you represent, the overall 2025 economic scenario looks :

As we look ahead to 2025, expectations within the sector are divided. 39% of GIs foresee unfavorable conditions, while another 39% expect a neutral environment. Only 18% are optimistic.

This reflects the uncertainty of the global scenario, including increasing production costs, geopolitics and tariffs.

#### Economic Scenario 2025



# 2024 Trend Topic: Gls and Tourism



# Why 'GIs and Tourism' as 2025 trend topic

- Over the last few years, there has been a growing interest for the interplay between GIs and Tourism.
- Gls as an instrument to attract tourists.
- Tourism as a marketing leverage for GIs.
- Tourism initiatives and GI "experience" marketing, touching upon consumers' emotions.
- Issues which deserve attention as they are promising for the future of the sector.

#### <u>Question</u>:

Over the last 10 years, the impact of the GI you represent on the tourism attractiveness/visibility of the corresponding region has been:

Over the past decade, GIs have contributed significantly to enhancing the tourism appeal and visibility of their regions.

Survey data indicate that 43% of respondents observed a significant positive impact, while an additional 46% reported a generally positive effect underscoring the strategic role of GIs in promoting regional tourism.



#### Impact of the GI on Tourism

#### <u>Question:</u>

Over the last 10 years, the number of tourists who have visited your GI facilities (farms, production fields, craft laboratories, transforming factories, museums, ...) has:

Trend

Over the past decade, tourist visits to GI facilities have demonstrated a consistent upward trend. According to survey responses, 61% of participants reported an increase in visitor numbers, with 25% noting a significant rise. Only 4% indicated that tourist levels remained stable.

These findings highlight the growing appeal of GI-related attractions and their role in driving tourism to local areas.

#### Data not available 3 **Remained stable** Increased 17 Significantly increased 7 10 15 20 0 5 Number of GI groups

#### Number of tourists

**Indicative average** annual figure of tourists who have visited your GI facilities over the last 10 years (2024 data)

# 32.525.378 (annual visitors)

Over the last 10 years, the majority of tourists who have visited your GI facilities (farms, production fields, craft laboratories, transforming factories, museums, ...) were coming from:

Most tourists visiting GI sites come from the GI's country of origin (52%), followed by 20% from the continent and 28% from the rest of the world.

This highlights strong local engagement and growing international interest, positioning GIs as effective promoters of their 'terroir'.



#### <u>Question:</u>

Over the last 10 years, the impact of the GI you represent on the development of tourism infrastructures/facilities (hotels, roads, trains, airports, restaurants, GI museums, ...) in the corresponding region have been:

The data indicate that GIs had a predominantly positive influence on the development of tourism-related infrastructure and facilities in their respective regions.



#### **GI** impact on tourism infrastructure

Number of GI groups

#### <u>Question:</u>

Over the last 10 years, the investments by your group and/or GI stakeholders to expand the tourist offer in the corresponding geographical area has:

The survey indicates a positive trend in tourism development linked to GIs, with 80% of respondents reporting increased investments to expand the regional tourist offer.

#### Investments to expand the tourism offer



# Best practices of investments undertaken ("experience" marketing)

GI promotion campaigns	Festivals and special events	Dedicated museums and educational spaces
Thematic and technical programs	Hospitality services within GI premises (hotels, restaurants, etc)	Guided visits and on-site experiences
Partnerships with strategic providers (Airlines, media)	Tourist routes and itineraries	Specialized units for tourism development



#### <u>Question:</u>

Over the last 10 years, the impact of the GI you represent on the marketing strategies/communication campaigns of public and private tourism stakeholders (local authorities, hotels, restaurants, ...) in the corresponding region has been:

Trend

The results indicate that GIs have played a significant role in shaping tourism marketing strategies in their regions. A combined 76% of respondents reported a strong impact on the communication efforts.

This highlights the strategic value of GIs in regional tourism branding and promotion.

#### **GI Impact on marketing strategies**



60 6 Examp



#### Public engagement:

Exhibitions, markets, museums, school programs, training institutions, and tourism expos



#### **Collaborations**:

Local brand partnerships

#### **Tourism promotion**: GI routes and

Media campaigns:

lectures, videos, self-

media, and advertising

Publicity boards,

international GI events

## Strategic use of GI:

Promoting GI as a tourism driver and marketing asset



#### **Digital platforms**:

Use of communication and tourism-focused platforms

# Some conclusions

## Insights on the economic trends and expectations

- I. The 2025 'GI Trends' Panel confirms the global impact of GIs as powerful tools for sustainable economic development. With €75.04 billion in turnover, €58.30 billion in exports (78%), over half a million direct jobs, and nearly 929,000 km<sup>2</sup> of land represented by the panel of 28 GIs.
- II. Despite economic, trade and geopolitical challenges, **the GI sector remained resilient in 2024.** Most GIs maintained or expanded their workforce, sustained or increased sales, and maintained investments in promotion, reflecting both adaptability and a long-term strategic vision.
- III. These trends confirm that GIs across sectors are global drivers of inclusive growth and economic resilience. They continue to serve as long-term assets for regional development, cultural preservation, and international trade.

## Insights on the economic trends and expectations

- IV. The GI sector enters **2025 with cautious expectations** due to geopolitical and trade uncertainty as well as persisting rising production costs.
- V. This highlights the need for **continued strategic planning** and adaptation by GI value chains and **support by policymakers.**



## Insights on GIs and Tourism

- I. Impressive figures on the impact GIs have on tourism: above all, the annual average of 32.3 million visitors, on average more than 1 million tourists per year for each of the 28 GIs of the panel.
- **II. Blending heritage with innovation** enhances the appeal of GI destinations, attracting a diverse audience while maintaining local authenticity through a combination of tradition, culture and gastronomy.
- **III. GI tourism initiatives**, such as routes, museums, special events, site visits, and cultural festivals, strengthen the appeal of GI regions, turning them into nationally and internationally recognized tourism destinations.
- IV. Meanwhile, tourism represents a marketing leverage for GIs as consumers increasingly look for "experiences" and emotions.

## Insights on GIs and Tourism

- V. GIs & Tourism: a win-win development model, which attracts tourists (generating additional incomes of their territories and communities), promoting at the same time GI products among tourists. This is true for GIs independently of their size, sector and continent (representing a strong potential for developing countries and emerging economies).
- VI. Public-private collaboration offers a vital opportunity to strengthen the role of GIs in **sustainable tourism** and regional development by aligning policy frameworks with private-sector investment. GI regions recognized as **UNESCO World Heritage Sites** exemplify the powerful impact of coordinated efforts.
- VII. oriGIn can play a role in advancing the 'GI-Tourism development model' by facilitating the exchange of best practices among groups, promoting partnerships as well as the international visibility of projects and initiatives, and advocating for targeted policies at the national, regional and international level.



Organization for an International Geographical Indications Network

oriGIn represents today some 600 GIs groups and institutions in the sectors of agriculture, wines, spirits and craft products, from 40 countries.

Join us if you wish to engage in protecting and adding value to, distinctive geographical names as well as responding to the emerging sustainability challenges faced by them.

More information: www.origin-gi.com - info@origin-gi.com

